



# care @ plus

Anesthesia Management

## Introduction to CarePlus Anesthesia Management

To xxxxxxxxxxxxxx

# Because OK isn't always OK

“Surviving and thriving in today’s ASC marketplace requires adaptability. Center leaders are constantly exploring the possibilities to improve and grow. Anesthesia is uniquely positioned to either help or hinder this process. CarePlus providers embrace a growth-mindset and bring a sense of urgency to helping centers achieve their clinical, operational, and financial goals.”

*- Dan Kohl, CEO*

# CarePlus Performance

- 21 anesthesia management centers in 11 states
- 200+ anesthesia recruiting clients nationwide
- 60,000+ cases per year
- Never missed a day of coverage
- Never lost a contract for performance
- Unrivaled patient satisfaction

# Company Overview

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## Formation

Founded in 2010 in  
Athens, GA

Grew to 21+ clients  
primarily in Southeast

Partnered with Fulcrum  
Equity Partners & Level  
Capital 2016



## Anesthesia Services

Surgery Centers

Office Based Practices

Provider Recruitment

- Scheduling flexibility

- Dedicated providers

Patient Centric Billing & Collection

## Differentiators

Customized partnership models

Growth mindset

Guaranteed coverage

Safety/compliance leadership

Pre/Post treatment patient  
protocols/communication

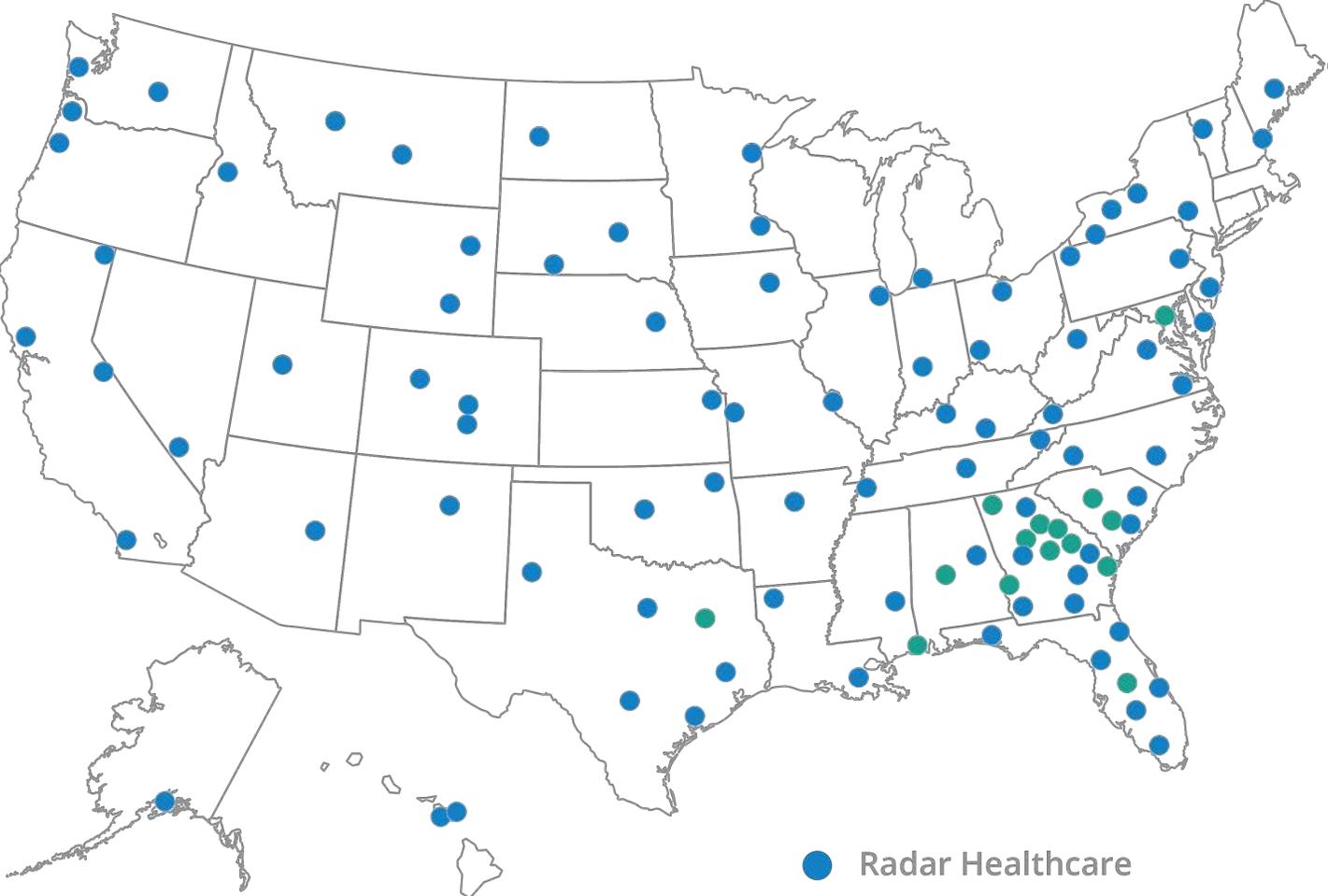
No “clock in – clock out” providers

# Physician Centric Model

- We present candidates – you choose them
- We manage based on your needs/protocols
- We handle training and discipline
- If you are not happy, we replace
- We help physicians become more efficient
- Focus on better outcomes



# National Footprint



● Radar Healthcare

● CarePlus

# Senior Leadership

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Dan Kohl, CEO

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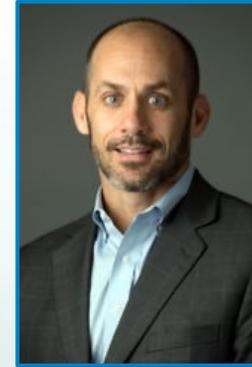
Jeff Nickell, CFO

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Paul Weir, SVP BD

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John Morgan, M.D., CMO

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Chris Caldwell, CRNA,  
Clinical Dir.

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Cassie Syme, COO

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Adam West,  
Director, BD

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David Weiglein,  
Recruiting

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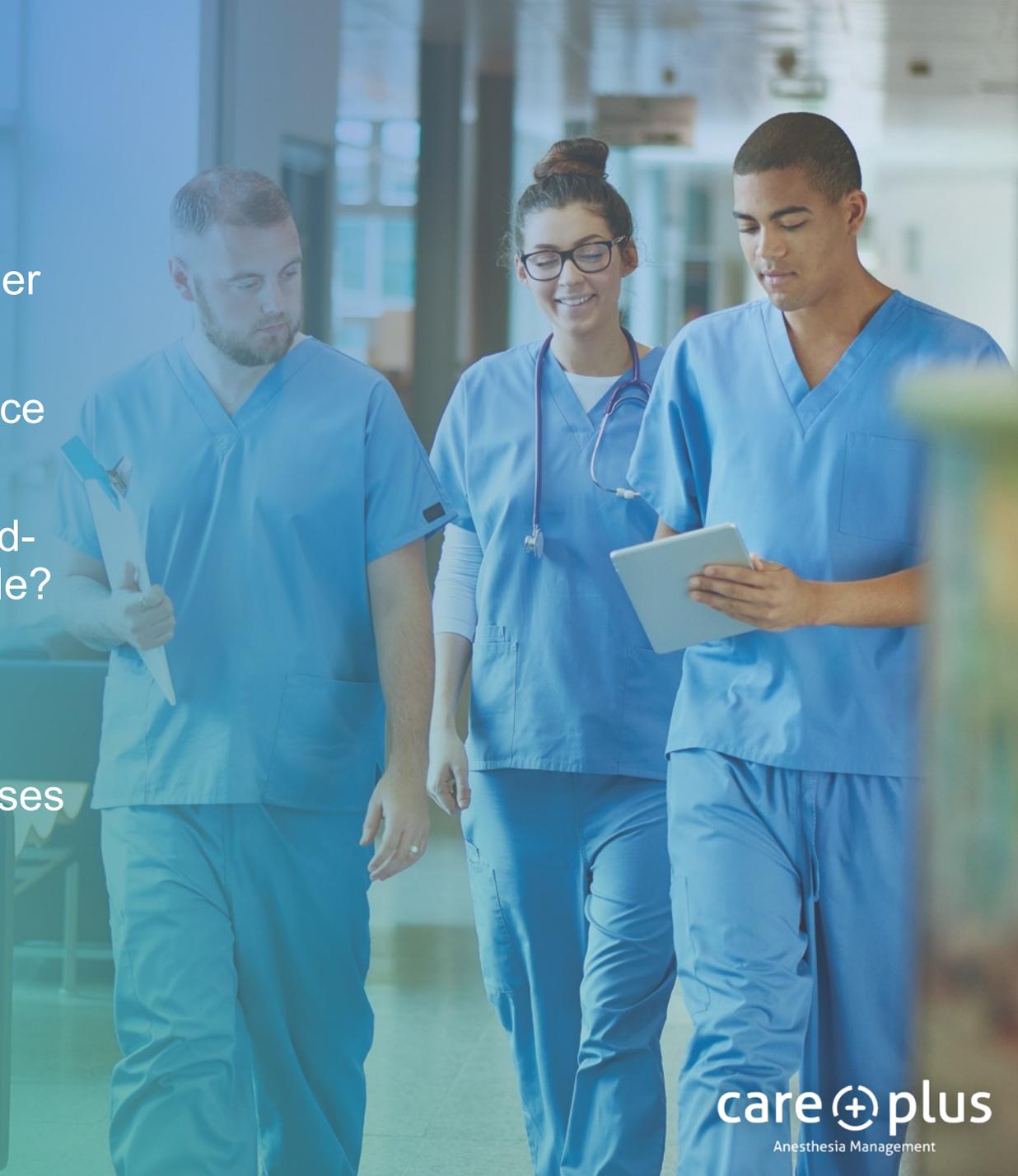
# The CarePlus Process

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# Critical Questions

- Do you consider your anesthesia provider a partner in center growth?
- Does your anesthesia provider have the experience to meet your growth needs?
- Can you easily extend hours or accommodate add-on cases? Or does anesthesia drive your schedule?
- Can your current team provide new anesthesia models?
- Does your anesthesia provider implement processes that prevent delays and cancellations without compromising quality?
- Will your coverage be affected if a provider can't work unexpectedly?



# Clinical Leadership

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## Performance & Training

- Quarterly Medical Operating Committee Meeting
- Quarterly Peer Reviews
- Ongoing Patient Satisfaction Surveys
- Training of physicians, CRNAs, and other clinical providers

# Transition

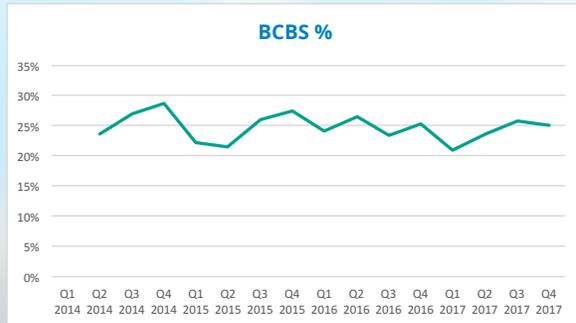
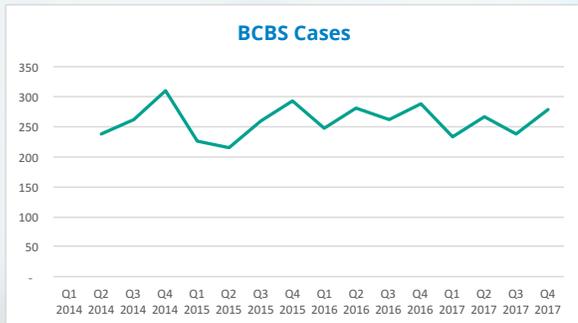
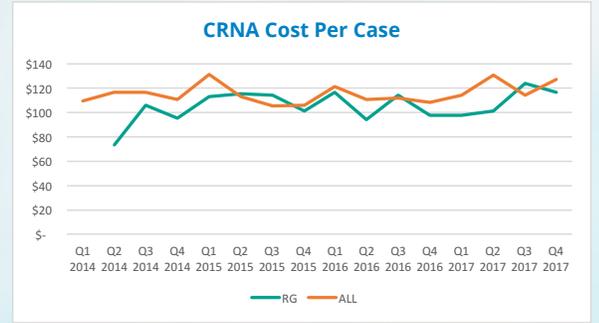
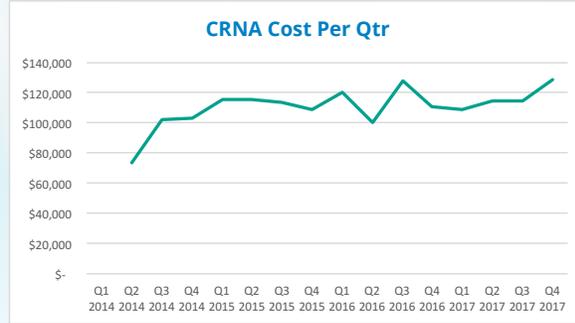
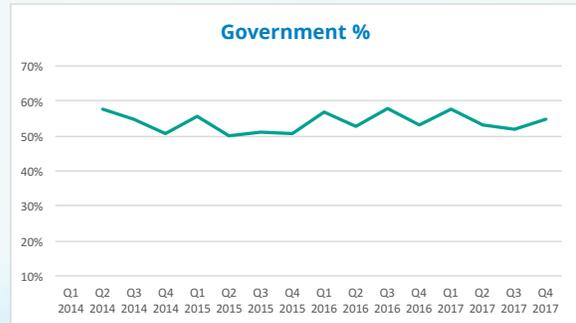
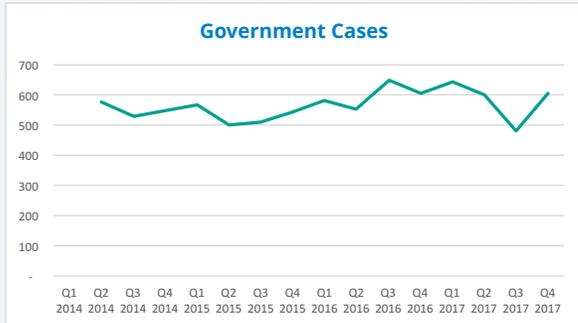
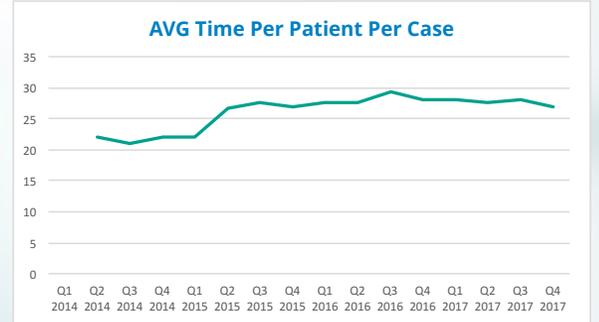
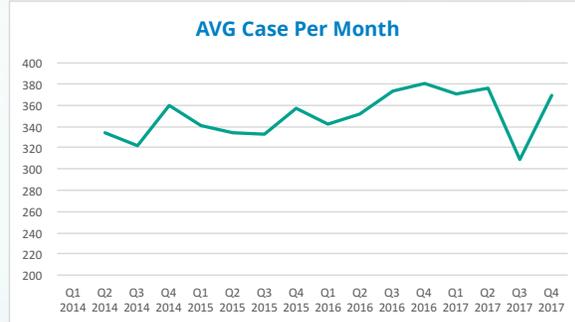
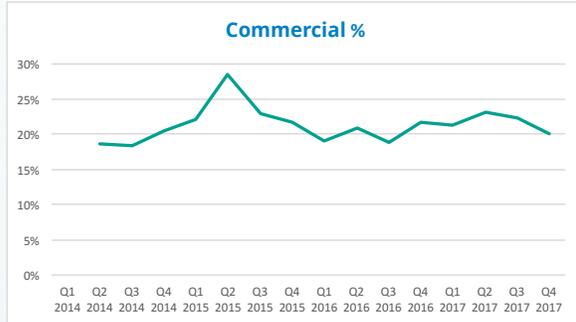
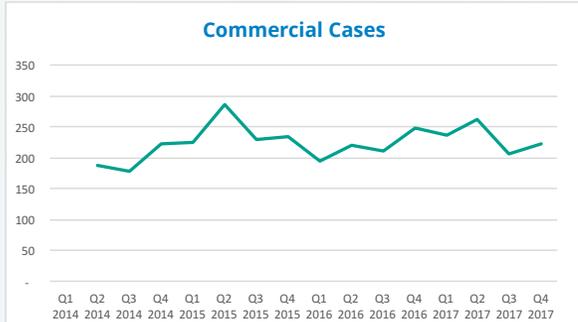
- We help you keep the providers you love
- We help you get rid of the providers you don't
- We can recruit/credential/train in as little as 30 days (and have done it faster)
- We submit all candidates for client approval
- Our clinical director is on site for transition
- CarePlus manages anesthesia on a day-to-day basis moving forward

# Analytics

- Payor mix
- OR efficiency
  - Average time/case
  - Room turnover time
- Anesthesia Quality Indicators
- Anesthesia cost/case
- Average provider cost/case
- Quarterly reports (add to other side)
- Adverse outcomes

**Benchmark against all CarePlus clients**

# Quarterly ASC Anesthesia Analytics



# Next Steps

Discuss proposal and provide feedback to CarePlus	Dr. _____	1 week
Introduction of attorneys to review agreement	Paul Weir	3-5 days post feedback
Review attorney feedback	Dr. _____, Paul Weir	3-5 days post review
Finalize agreement and notice to existing provider	Dr. _____, Paul Weir	1 week post attorney feedback
Credential and secure anesthesia providers	Paul Weir	30 days after attorney feedback
Deeper dive on payer mix	CarePlus	30 days after attorney feedback
Begin service	All	(Date)



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Anesthesia Management

**Thank You!**

Presenter name and contact info